# **S BUSINESS**

ОM BARAO

### SUN PHARMA CROSSES \$2 BILLION REVENUE MARK IN FY '13, BOARD RECOMMENDS BONUS ISSUE | 18



# **Net Profit Declines 13%**

On the sectoral front, inment and capital expenre-linked sectors, such as tal goods, construction, l and cement, continue to either de-growth or low me growth, mainly bese of a slowdown in the cacycle. The construction or showed a revenue wth of 5%, while for the tal goods sector witsed a de-growth of 3% due slow project execution, er order inflows, delays in ining clearances and acquisition. Net profits construction companies e fallen by 6%, led by 21% ease in interest costs.

The analysis, however, find some silver lining in ors like IT and pharma luding Ranbaxy which specific issues), FMCG, er, media and real estate. Most companies from these sectors have seen a steady growth in revenues and EBIDTA. For example, revenues for the IT services sector grew at a healthy 18.3% y-o-y even though dollar revenues grew by only 10-11%. Growth was largely driven by volumes as billing rates remained under pressure, the Crisil Research analysis showed. The FMCG sector, which has been leading the pack showing healthy growth over the last few quarters, again reported a revenue growth of 15% y-o-y, coming mainly from an equal mix of volume and price growth. However, for these companies EBIDTA margins have been flat as the benefit of declining input prices was offset by higher advertising spends.

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## at 10-qtr low Honda opens plant in Kolar for 2-wheelers

### Auto And Ancillary Facility To Employ 8,500 People

#### TIMES NEWS NETWORK

Bangalore: Honda Motorcycle & Scooter India (HMSI), a wholly-owned subsidiary of Honda Motor Company, Japan, has opened its third manufacturing facility in the country at Narsapura Industrial Area in the Kolar district of Karnataka, at an investment of Rs 1,350 crore.

This is the company's first manufacturing facility in the south, and for Bangalore this is the second Japanese auto manufacturer to open shop, the first being Toyota in the late 1990s.

Seventeen vendor partners of HMSI have invested an additional Rs 1,700 crore in the Narsapura Industrial Area. The total job creation between the vendors and the manufacturing facility is expected to be 8,500. HMSI's facility has the capacity to produce 12 lakh units per annum, which the company will ramp up to 18 lakh units by the end of this calendar year. Initially, the facility will manufacture two of the company's popular brands -- Dream Yuga and Activa. Production of the Dream Yuga will commence in June followed by the Activa.

Through this third facility HMSI increases its annual production capacity in India by 64% to 46 lakh units per annum. The company's two oth-



er manufacturing units - at Manesar in Harvana and Tapukara in Rajasthan - have a combined production capacitv of 28 lakh units.

In the fiscal year ended March, the company sold 27.55 lakh units, a 31% growth over the previous year. The overall industry reported growth of just 2.4%. Keita Muramatsu. president & CEO of HMSI, said that with the third facility, the company would touch a sales figure of 39.3 lakh units at the end of the ongoing fiscal, a 41% growth.

"The expanded production capacity will be supported by aggressive growth in the sales network to 2,500 outlets and rapid new product introductions as we aim for market

#### **RIDING IN**

Mass production of Dream Yuga, in the 100-110 cc motorcycle segment, will commence in June at the Kolar facility

This will be followed by production of Activa

Bangalore has the highest market demand for two-wheelers among all cities in India, says Honda

Government spending Rs 190 crore in getting 60 million litres of water to the three industrial clusters of Narsapura, Malur, and Vemgal in Kolar district by June next year.

leadership," added Muramatsu. Earlier this year HMSI overtook Bajaj Auto to become the second largest two-wheeler manufacturer by volume in India. Hero MotoCorp is the largest.

"In the current fiscal year, Honda's global two-wheeler sales growth is expected to increase more than the previous years and is headed to new heights because of its operations in India," said Yoshiyuki Matsumoto, managing officer, Honda Motor Co. He added that India was one of the most important markets for Honda's overall business.

Matsumoto said that out of the total 4,500 jobs at the new facility, nearly 90% were being offered to local youth.

## y sell Scottish r Invergordon : Sale Will Help Diageo Deal



malt distilleries and owners of vaunted single malts.

Drinks industry analysts have argued that Diageo might start divesting Whyte & Mackay brands, which are not strategic to the long-term interests of the world's largest drinks company. Still, Dal-